

PERSONAL DETAILS

Name: Adam McCrum

Address: 2 Gales Road
Carrickstone
Cumbernauld
G68 0JJ

Email: adam.mccrum@g
mail.com

Telephone No.: 01236 730814

Date of Birth: 18/04/1961

EDUCATION

<u>From - To</u>	<u>School</u>	<u>Certificates Gained</u>
Sept '87 – March '92	Paisley University, Paisley	B. Eng. (Hons) Degree in Mechanical Engineering First Class obtained.
Jan '78 – Dec '81	South Shields Marine and Technical College, South Shields	OND in Mechanical Engineering with additional marine engineering supplement.
Aug '73 – Dec '77	Garrion Academy, Wishaw	6 'O' grades obtained.

WORK EXPERIENCE

Firm: Honeywell Control Systems Ltd, Newhouse

Description of Job:

From – To: Jan 2003 – Date

Product Manager. The primary responsibility is the attainment of revenue and profitability goals for electro-mechanical products. Manage portfolio of current products and develop roadmaps for the future. Proactively drive global projects and programs to increase sales in cooperation with the global sales organization. Develop strategic pricing programs designed to increase overall business profitability.

From - To: May '92 – Dec 2002

Product Specialist. Dealing with technical enquiries from customers relating to all electro-mechanical products. Discovering practical solutions to customers' technical problems and if necessary, introducing new products onto the production line to meet customers' application.

WORK EXPERIENCE

Firm: Honeywell Control Systems Ltd, Newhouse

From - To: April – Sept. '91
April – Sept. '90
April – Sept. '89

Description of Job:

Sandwich placements working in various departments within this manufacturing company, namely Manufacturing Systems Engineering Group, Residential Design Group and the Applications Engineering Group.

Firm: Scottish Power, Longannet Power Station

From - To: June '88 – Sept '88

Description of Job:

Sandwich placements with the Central Maintenance Organization. Quality control project involved supervising the fitting of new level sensors to high pressure feed heaters.

Firm: Securicor Ltd., Motherwell

From - To: Feb '87 – Aug '87

Description of Job:

Driver of cash-in transit vans. Picking up and delivering money to banks and supermarkets.

Firm: Atlantic Drilling Company Ltd., Aberdeen

From - To: Dec '84 – Jan '87

Description of Job:

Worked as Roustabout and then promoted to Roughneck on North Sea Oil Rigs.

WORK EXPERIENCE

Firm: Ben Line Steamers Ltd, Edinburgh

From - To: Jan '82 – Dec '84

Description of Job:

5th Engineering Officer. In charge of engine room machinery during watchkeeping duties and general maintenance of engine room whilst on day work duties.

ACHIEVEMENTS

- Key member of a major cost reduction program that realized savings of £100k in 2004.
- Key member of a team that set up contract manufacturing in China to meet our customer's requirements for global manufacturing sites.
- Work closely with the sales force to win major new business opportunities. E.g. £1 million additional business in India in 2002.
- Design for six sigma green belt certified.
- Six sigma lean expert certified.

LEISURE ACTIVITIES

Hobbies include golf, football & reading.

REFERENCES

References can be supplied on request.